



# MAX Q @ KIRTLAND

GIBSON BLVD BETWEEN CARLISLE BLVD & TRUMAN ST  
3530 GIBSON BLVD SE, ALBUQUERQUE, NM 87116



**GROUND LEASE  
OR BUILD-TO-SUIT**

**AVAILABLE**  
Pad Sites, Drive-Thru  
& Shop Space

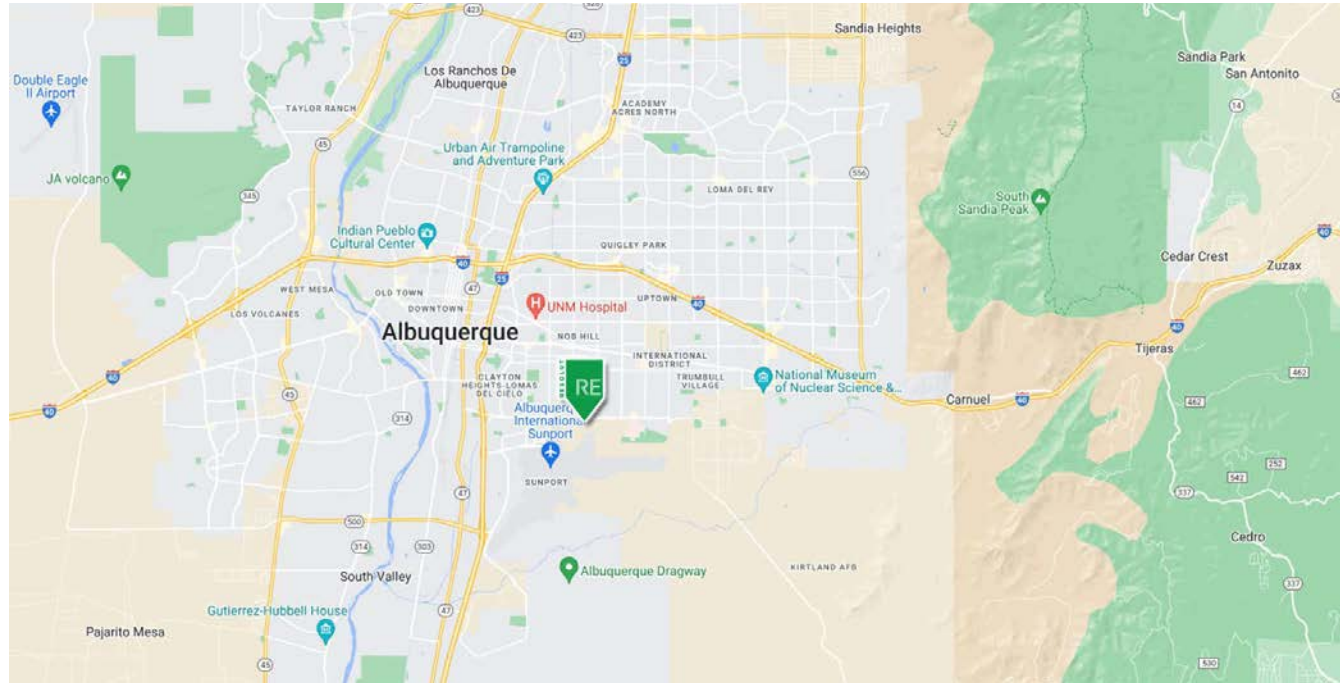
**RATE**  
Call for Pricing

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**PROPERTY HIGHLIGHTS**

- Master planned development with a mission to provide retail, restaurant and hospitality amenities to Kirtland Air Force Base, Sandia National Laboratories and the Gibson Blvd corridor.
- More than 43,000 employees and 27,000 students within 2 miles of the site.
- Development opportunities are flexible with options to ground lease, build-to-suit, end-cap drive-thrus or lease shop space within multi-tenant buildings.
- Join Northrop Grumman as first office tenant and Kirtland Federal Credit Union as first retail tenant of Max Q.
- Over 30,000 VPD on Gibson Blvd, 124,000 daytime population within 3 miles and 945 multi-family and 356 single family homes on base – currently underserved for retail amenities.



**AREA TRAFFIC GENERATORS**





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**DEMOGRAPHIC SNAPSHOT 2023**

 **67,520**  
**POPULATION**  
3-MILE RADIUS

 **\$73,129.00**  
**AVG HH INCOME**  
3-MILE RADIUS

 **67,313**  
**DAYTIME POPULATION**  
3-MILE RADIUS

 **TRAFFIC COUNTS**  
Gibson Blvd: 33,654 VPD  
Carlisle Blvd: 1,719 VPD  
(Sites USA 2023)



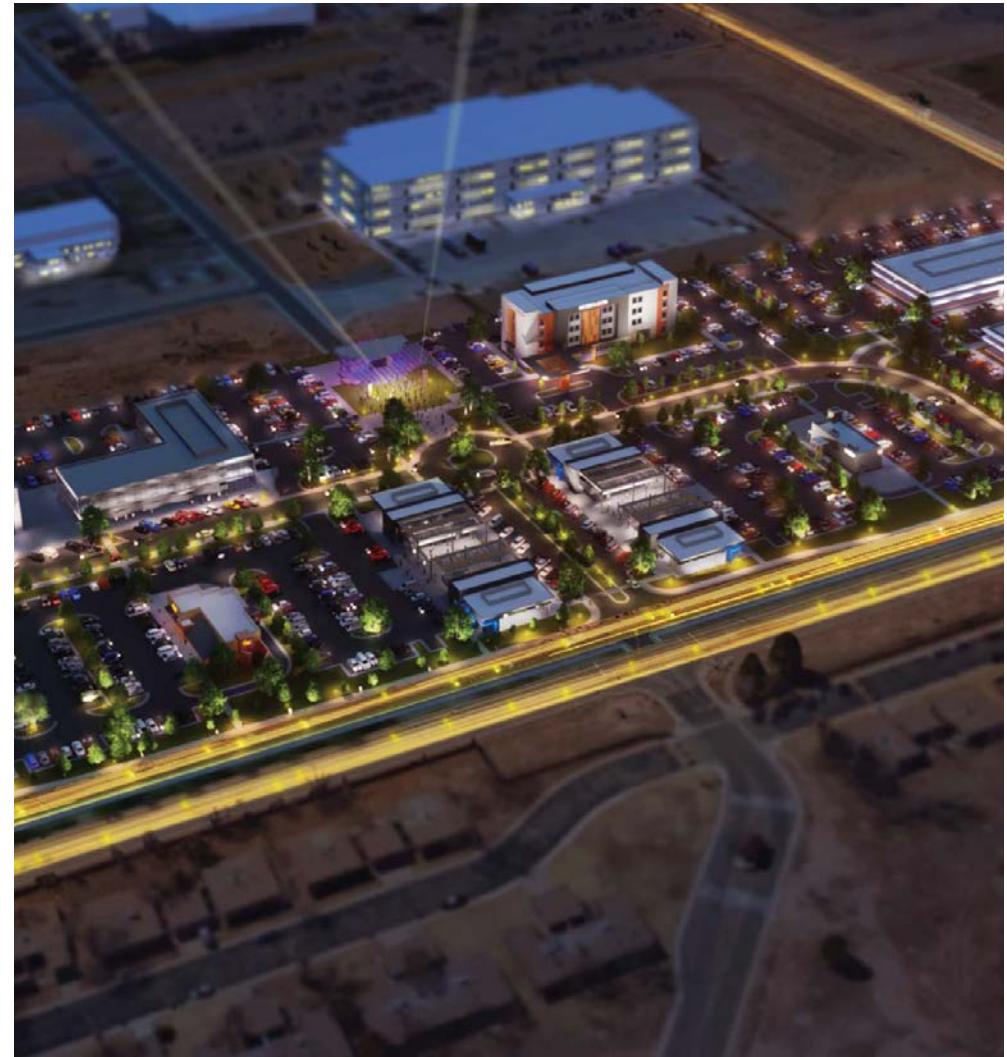
## PROPERTY OVERVIEW

Max Q @ Kirtland is a ground up 77 acre development on Air Force Base land that will service one of the largest employment centers in New Mexico. This mixed-use project will be broken into four phases. The first phase consists of approximately 19 acres east of Carlisle Blvd and broke ground in March of 2022. The first phase is proposed to be a high density mixed-use "town center" style development with ground floor retail, drive-thru, hotels, restaurants, office, and R&D space. The development is available for ground lease, build-to-suit or to lease inline and end-cap drive-thru spaces in spec buildings. The site plan is subject to change based on the needs of tenants as the project evolves.

## LOCATION OVERVIEW

Located in SE Albuquerque on Gibson Blvd between Carlisle Blvd & Truman St, Max Q is made possible by an EUL (Enhanced Use Lease) with Kirtland Air Force Base on base land (made available to the private sector) and is 1.85 miles from the Sandia National Laboratories gate; 1.25 miles from the Albuquerque International Sunport; 0.75 miles from the US Department of Veteran Affairs and 2 miles from the University of New Mexico. This site is also a mile away from recently constructed Chick-Fil-A, Starbucks, Whataburger, Blake's Lotaburger, Chili's, Buffalo Wild Wings and Dion's. This submarket is home to the largest employment centers in the state of New Mexico and is largely underserved for retail amenities.

<b>Build-To-Suit:</b>	1,200 - 8,000 SF
<b>Ground Lease:</b>	1-3 Acres
<b>Total Project Size:</b>	77 Acres
<b>Phase 1:</b>	18.9 Acres
<b>Submarket:</b>	Kirtland AFB
<b>Delivery Options:</b>	Pad Sites, Drive-Thru & Shop Space
<b>Traffic:</b>	Gibson Blvd: 33,654 VPD Daytime Population: 67,520



**Offering Premier Retail Opportunities  
in the Gibson Corridor**

PHASE 1 SITE PLAN

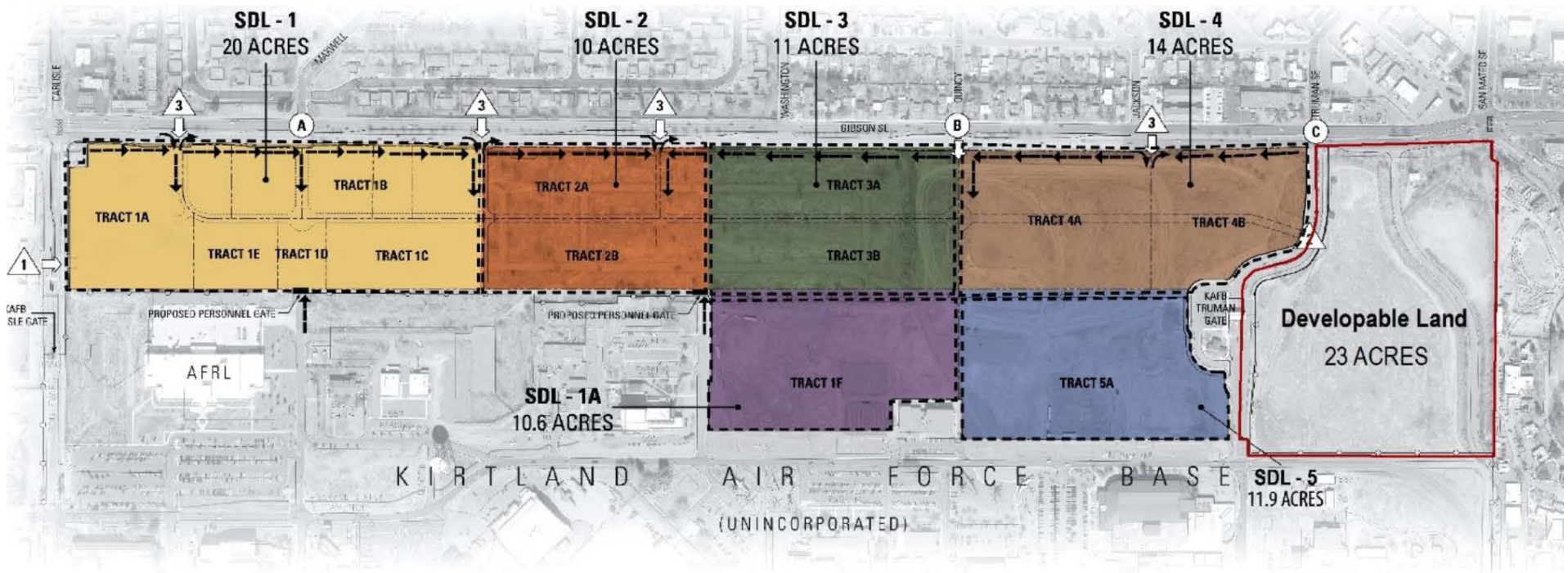


SDL-1 Conceptual Site Development Plan 01-05-2023





**MAX Q DEVELOPMENT SITE PLAN**



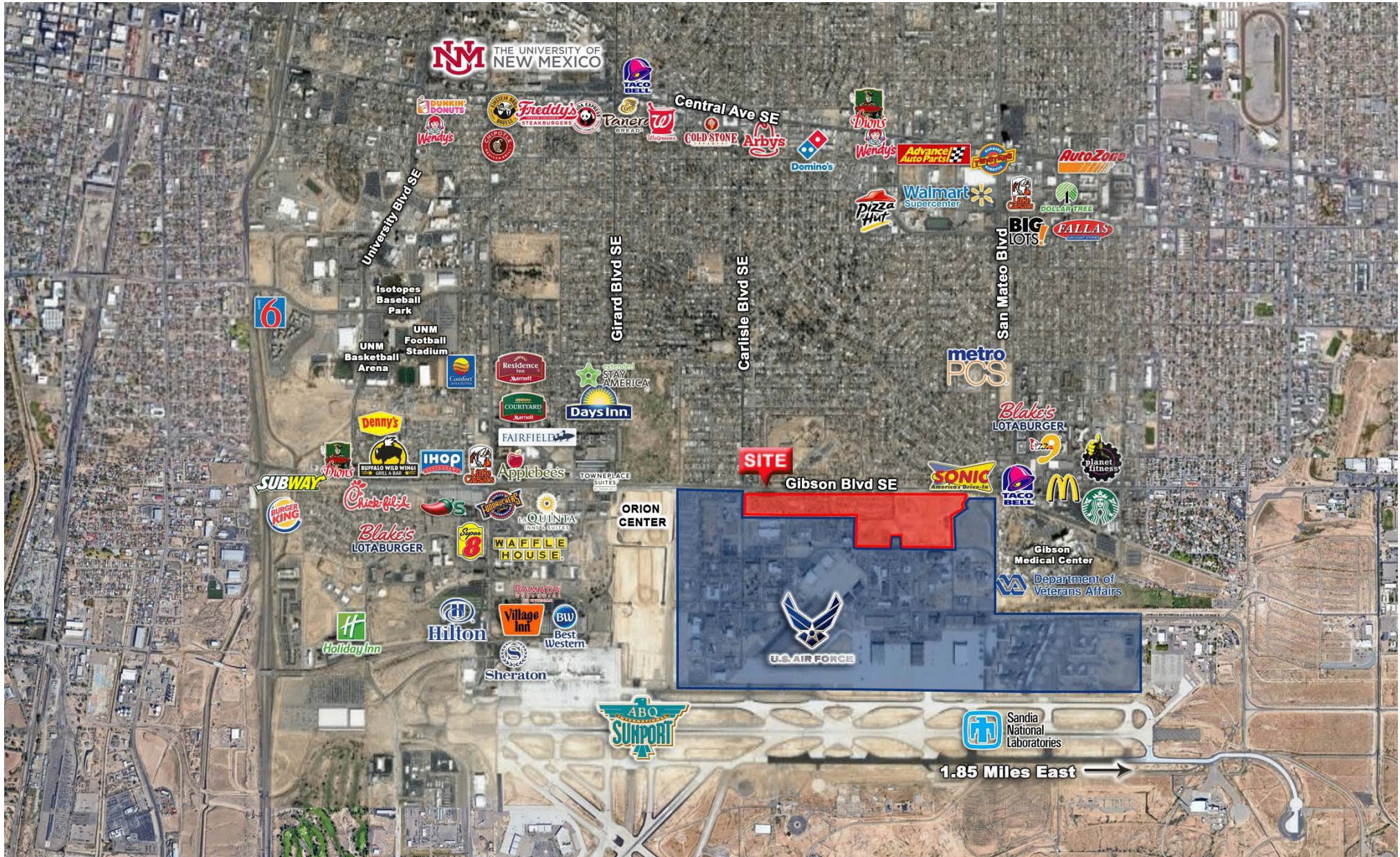


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## Major Area Employers



- Approximately 10,500 employees
- New \$150 MM National Nuclear Security Administration project breaking ground in 2018
- Tech transfer with the University of New Mexico
- Average Salary of \$112,000
- In operation since 1949
- Additional Private Defense Contractors & Engineering firms choose to locate near labs.
- Drive Time = 1.85 Miles



- Approximately 10,125 Employees
- Established in 1941
- Median Household Income approximately \$83,500
- Largest Air Force base in Air Force Global Strike Command
- \$2.7 Billion Economic impact on City of Albuquerque
- Drive Time = 400 Feet



- Approximately 3,000 Employees
- 370 Daily Take-offs and Landings
- Approximately 5,000,000 visitors per year
- Service to 24 cities
- \$1.9 Billion Dollars of Economic Impact to City of Albuquerque
- Drive Time = 1.25 Miles



- Over 3,000 Employees
- Established in 1931
- Services New Mexico, Southern Colorado, West Texas.
- Joint Commission accredited, VHA complexity level 1a, tertiary care referral center with a 24-hour Emergency Room
- Drive Time = .75 Mile



- 26,000 Students
- 17,000 Employees (Research, Hospitals, Admin)
- Founded in 1889
- Premier university medical research hospital
- Drive Time = 2 Miles



## New building breaks ground at MaxQ

Northrop Grumman Corp. broke ground Tuesday on a new 25,000-square-foot building at the MaxQ at Kirtland mixed-use development in Albuquerque, according to the company.

The building is designed to “support space systems engineering and integrated mission operations services to Kirtland Air Force Base and other U.S. military customers,” a company spokeswoman wrote in a news release announcing the construction. Construction is anticipated to finish early next year.

As a part of the MaxQ development Northrop Grumman will join other tech and defense companies at the 70-acre mixed-use development that runs along Gibson’s south side between Carlisle and Truman.

The Northrop Grumman building, located near an Air Force Research Laboratory building, is the first stand-alone building in the development to be occupied by a single organization, the spokeswoman wrote. According to the company, the site will focus on supporting customers in “space system mission management, operations, and cybersecurity.”

Source: <https://www.abqjournal.com/2488150/new-building-breaks-ground-at-maxq.html>





### This is why Northrop Grumman picked Max Q for Expansion

Northrop Grumman will create about 25 jobs as it expands into Max Q, a mixed-use development slated to be built on vacant land near Kirtland Air Force Base.

The 25,000-square-foot facility Northrop Grumman will occupy broke ground this month, and construction is expected to be completed in February of next year. Northrop's new facility will focus on space systems and cybersecurity operations. When asked about the project, Northrop Grumman vice president Troy Brashear said Albuquerque was "one of the nation's centers for aerospace" activity. "When you look at the infrastructure, the capabilities and the talented workforce in that area, it's just such a prime spot to support our important customers," he said.

Thunderbird Kirtland LLC, the developer of Max Q, will construct the building for Northrop Grumman. Kevin Yearout, who manages Thunderbird Kirtland Development LLC, said a lease with an initial term of 10 years was inked March 19. Wilger Enterprises of Albuquerque is handling the buildout of Northrop's Max Q expansion.

If all goes as planned, Northrop Grumman – which has about 90,000 employees worldwide– will be an early tenant at Max Q. The entire Max Q development would sit on more than 70 acres near Gibson Blvd. SE and Carlisle Blvd SE. For Northrop Grumman, the expansion provides easy access to the Air Force Research Laboratory at Kirtland Air Force Base which hosts the Space Vehicles Directorate (a research and development program for space tech). Other defense and space organizations will also be in close proximity.

"We'll be able to work hand in hand with our customers," Brashear said. "Our customers can just come right through the gate, [sic.] can come into the building and we can work technical issues jointly and also be able to further the research and development of these kinds of space capabilities." Northrop Grumman will look to hire engineers, finance and business personnel, according to Brashear, who confirmed 25 new jobs will be created.

Three years ago, Northrop tech fellow Andrew Kwas said the defense firm planned to hire 150 engineers as part of an expansion spurred (at least in part) by a string of contract wins, primarily for space-related projects. The company was also eyeing plots of land on Gibson Boulevard for a new building, Kwas said at the time.

When asked if this week's news was related to those past plans, a representative for Northrop Grumman was unable to confirm a connection. Northrop's facility marks the beginning of the first of four phases of development at Max Q. The first phase will include about 20 acres east of Carlisle Boulevard with proposed retail, restaurant, hotel, office and R&D space. A Max Q site plan indicates that buildings on the mixed-use property could range in size from 3,130 square feet to 70,000 square feet. Yearout says they're in active negotiations with three tenants so far, but lease agreements for those new retail and restaurant spaces aren't finalized. Kirtland Air Force Base will be the landlord for the property, with pedestrian access for base staff and the public.